

Title: Marketing Solutions/Sales Consultant

Department: Sales & Advertising

Compensation: \$40K - \$100K a year

Position Type: Commission-based Independent Contractor

<u>Summary</u>: Do you run your own marketing business, have great connections or have the aspiration to do so? If so, you should consider working with PhillyVoice Media. As a member of our agency team, you have the opportunity to leverage your own relationships, create new ones, and work with clients throughout the region in the digital marketing space to help grow their businesses.

Are you driven and outgoing? Do you thrive on surpassing goals and enjoy meeting new people at every turn? Can you make cold calls and be relentless in scheduling follow-up communications? If so, then PhillyVoice Media wants to talk with you.

Requirements:

- Sales experience (outside sales or inside sales representative, advertising agency sales, marketing coordinator, telemarketing, or direct sales) preferred
- Interest in selling digital product solutions and services based on customer needs
- Excellent interpersonal skills
- Excellent communications skills
- Self-motivated
- Proactive in problem solving
- Ability to work independently with a one-team mentality
- Ability to multi-task
- Ability to learn and comprehend marketing product trends and changes in competitive media.

This position is as an independent contractor and not an employee of WWB Holdings, LLC. Selected candidates will be asked to enter into an independent contractor agreement, and will be independently responsible for directing how the contracted work is performed. PhillyVoice agents are not employees of WWB Holdings, LLC.

PhillyVoice.com is a digital-only media publisher that is read by more than 24 million users per year. With a dynamic marketing operation that serves local and national clients throughout the U.S., we utilize the power of content and media to conceptualize, build and deliver compelling solutions.

All inquiries can be sent to Sales@PhillyVoice.com